

NAVSUP FLC NORFOLK PHILADELPHIA OFFICE

Gerald Furey
Deputy for Small Business

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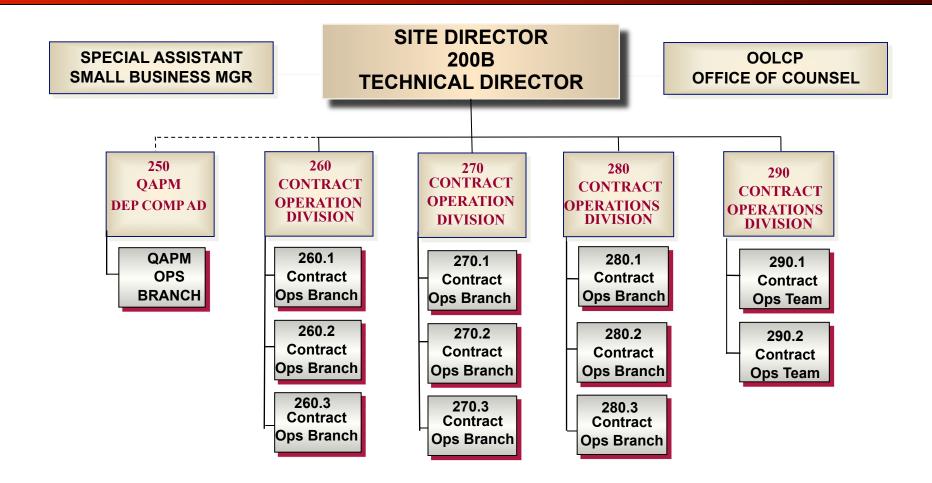
Public reporting burden for the collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and

Report Documentation Page

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Organizational Structure





NAVSUP Mission

To Deliver Combat Capability Through Logistics

- Or -

 To provide Navy, Marine Corps, Joint and Allied Forces quality supplies and services on a timely basis.



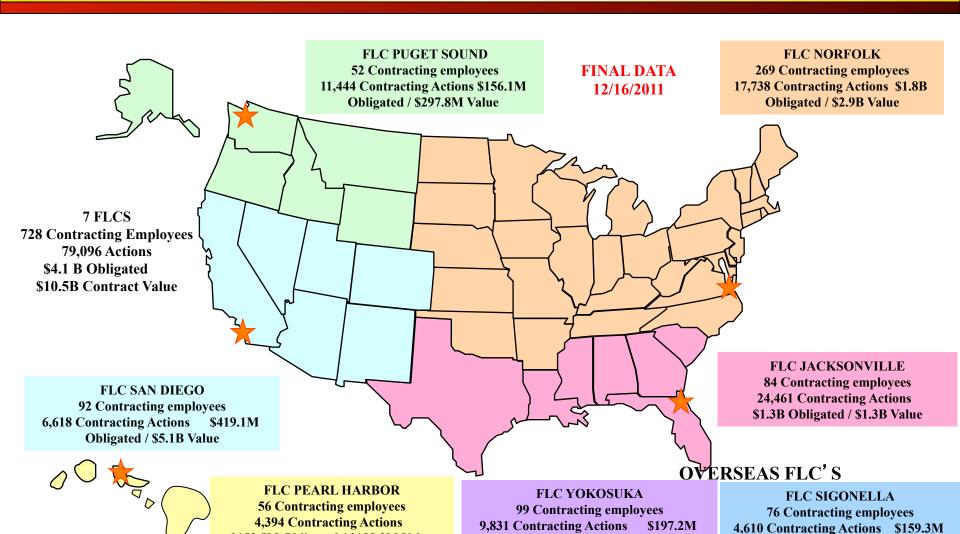
NAVSUP Structure

- NAVSUP
 - NEXCOM
 - Weapons Systems Support
 - Naval Oceanographic
 - Naval Medical
 - Fleet Logistic Centers



FY2011 GLS Contracting Data

Obligations / \$467.2M Value



\$158.5M Obligated / \$188.3M Value

Obligated / \$244.4M Value



- U.S. Naval Academy
 - Food Service
 - Library Subscriptions
- Naval Station Great Lakes
 - Food and Logistics Support
- Navy Recruiting Command
 - Advertising Services
 - Promotional Items
- Navy Personnel Command



- Naval Reserve Forces Command
 - Program, Engineering, Logistics, and Financial Management Support
 - Aircraft Depot Maintenance Program
- Naval Supply Systems Command
 - Fleet Assistance and Shipboard Training (FAST)
 - Enterprise Resource Planning (ERP)
- NAVSUP Global Logistics Support
 - Hazardous Material Control & Management
- NAVSUP Weapon Systems Support



- Naval Education & Training Command
 - Instructor Services at Navy Schoolhouses
 - Navy Center for Explosive Ordnance Disposal and Diving
 - Voluntary Education
 - Training Products and Services
- Commander Naval Installations Command
 - Professional Services



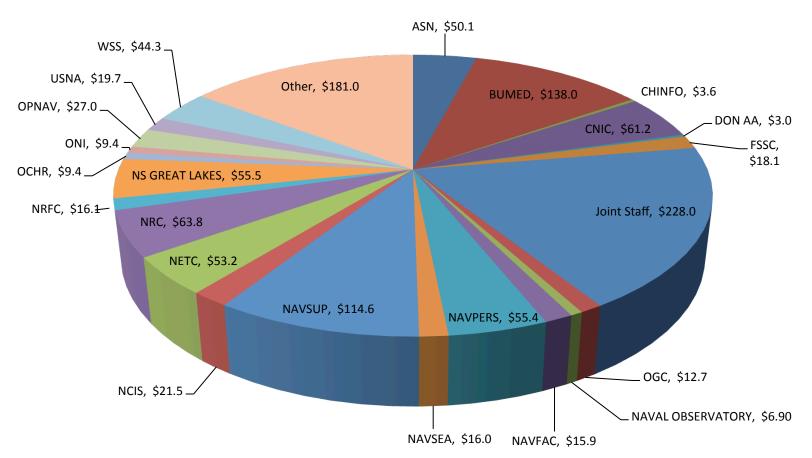
- Pentagon CNO, DoN/AA, ASN (RD&A), OPNAV
- Bureau of Medicine and Surgery
 - Wounded Warrior
 - Educational Service Agreements (Medical)
- Forces Surveillance Support Center
- Joint Chiefs of Staff
 - Joint Training and Experimentation
 - Joint Systems Integration
 - Joint Requirements Analysis
 - Joint Deployable Analysis Teams



Major Customers Base

FY11 Obligations

Unit in \$Millions

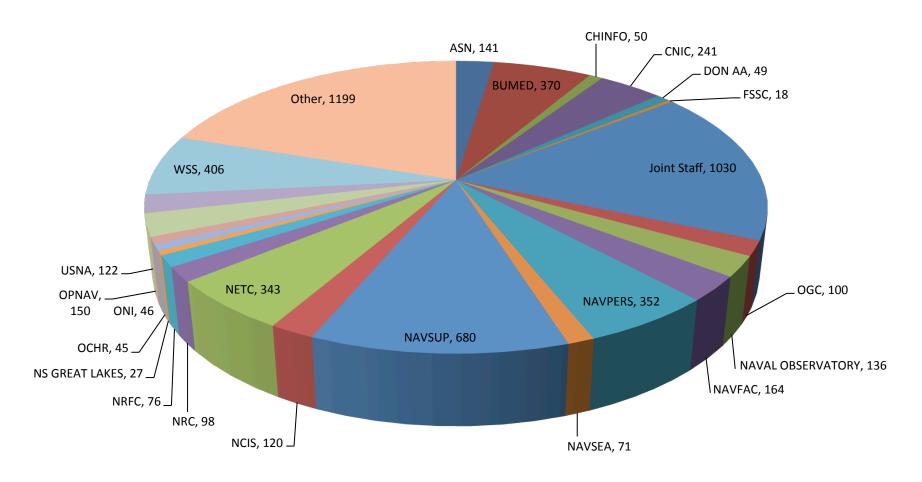


Source: FPDS-NG



Major Customers Base

FY11 Actions





Current Opportunities

- N00189-12-R-Z089 (closes 8/15)
 - -SDVOSB set-aside
 - -Explosive Ordnance Disposal Instruction and Training at Eglin AFB
- N00189-12-R-0075 (closes 8/12)
 - -Hub Zone Set-Aside
 - -Current Carrying Wiring Device



Current Opportunities

- N00189-12-R-N036 (closes 8/22)
 - 100% SBSA
 - Installation of Bridge Cranes @ NNSY
- N00189-12-R-Z057 (closed 8/2)
 - Full and Open Competition
 - IT Support Services for Bureau of Medicine and Surgery in Falls Church, VA



Additional Opportunities

www.fedbizopps.gov

www.neco.navy.mil

Locally posted



What's Hot

Fed Bid

A dynamic reverse auction tool used for purchase supplies up to \$150 K

Recent examples:

- water purification pump
- media converter/fiber optic patch cords
- dishwashers



What's New

 8(a) Stars II Government Wide Acquisition Contract (GWAC)

"Long term planning of large scale program requirements."

Functional areas

- Custom Computer Programming Services
- Computer Systems Design Services
- Computer Facilities Management Services
- Other Computer Related Services



Help Yourself

- Keep CCR current
- Utilize local PTAC
- Attend local outreach events
- Become Credit Card savvy
- Know the Players
- Do NOT limit your "market"



Questions

